



2008 – 2017

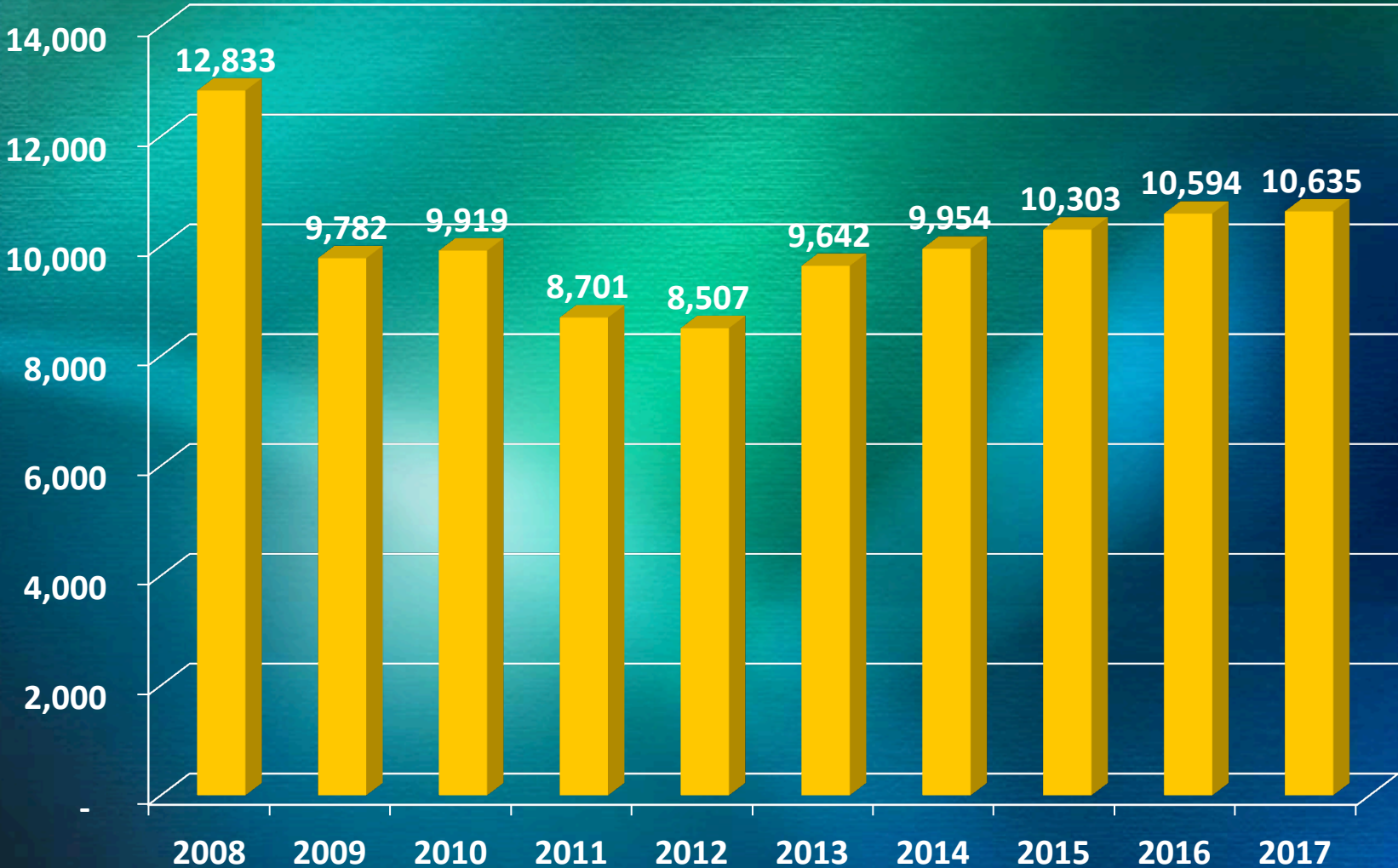
COMPARABLE STATISTICS

Residential Site Built and Condo in Spokane County
(on less than one acre)

Spokane Association of REALTORS®
Multiple Listing Service

Presenter: Sabrina Jones-Schroder, J.D.
Designated Broker/Owner - EXIT Real Estate Professionals
2018 SAR MLS Steering Committee Chair

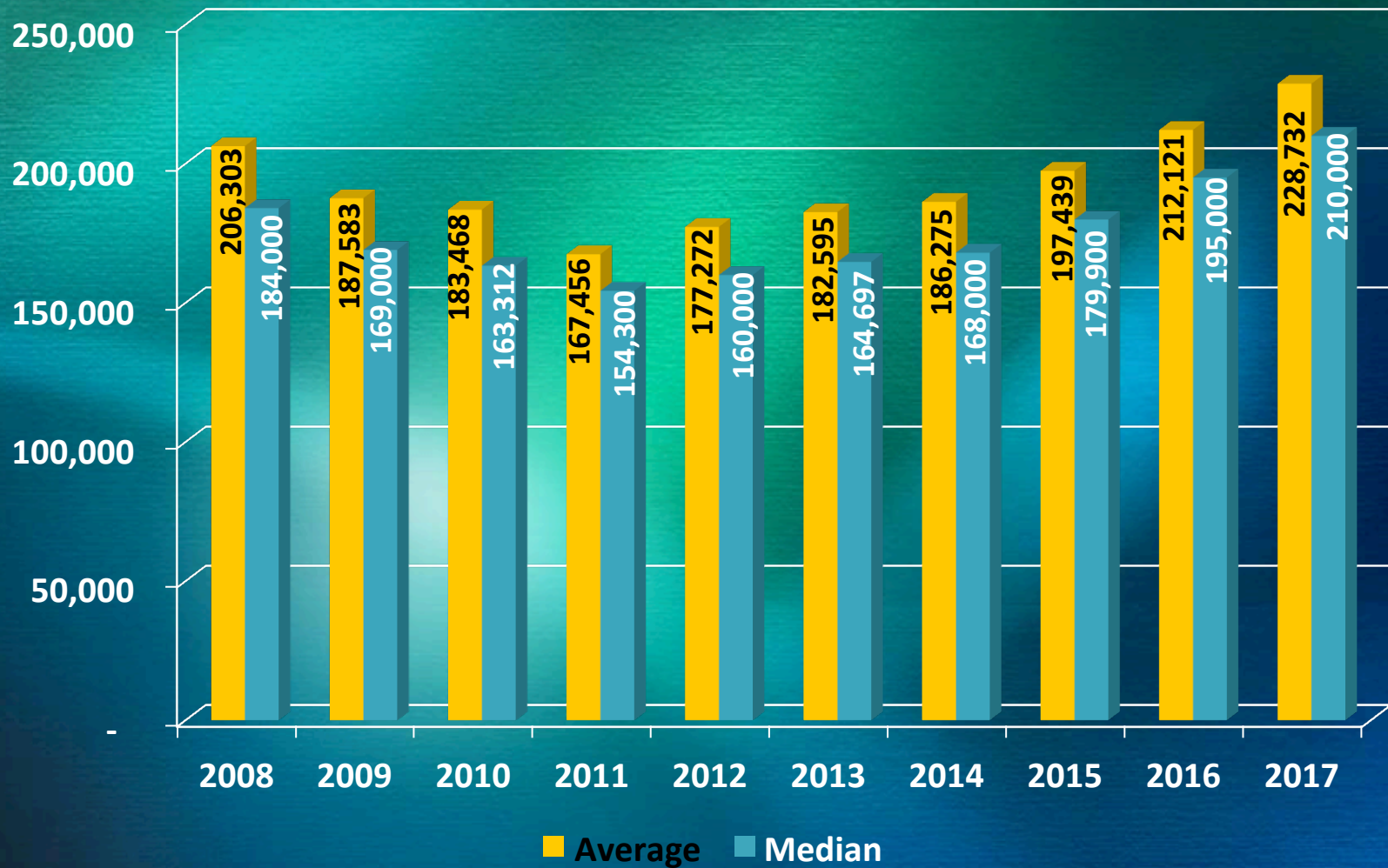
Residential Listings 2008 - 2017



Residential Units Sold 2008 - 2017



Average & Median Sales Price 2008 - 2017



Units Sold by Area 2016 v 2017



Average Sales Price by Area 2016 v 2017

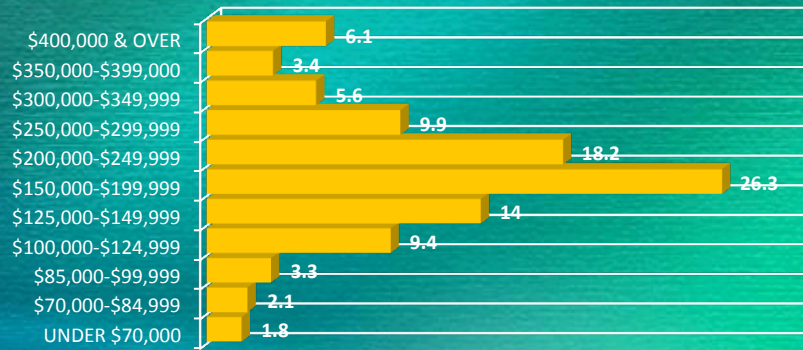


Median Sales Price by Area 2016 v 2017

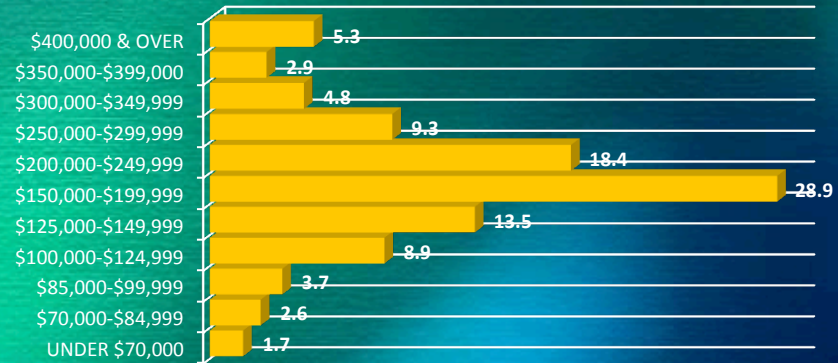


PERCENTAGE OF ALL RESIDENTIAL SOLD PROPERTIES BY PRICE RANGE

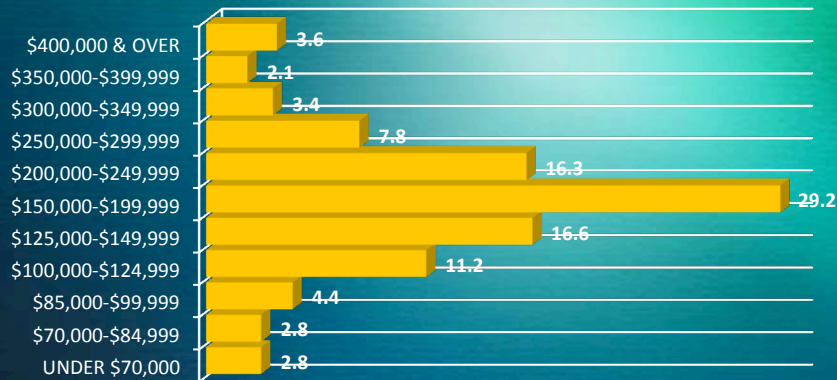
2007



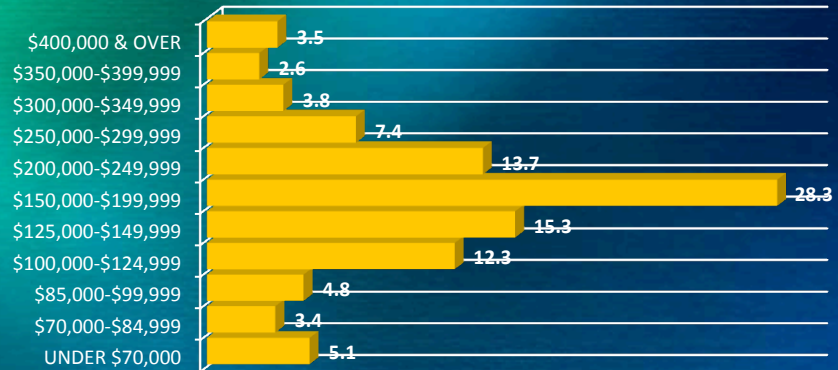
2008



2009

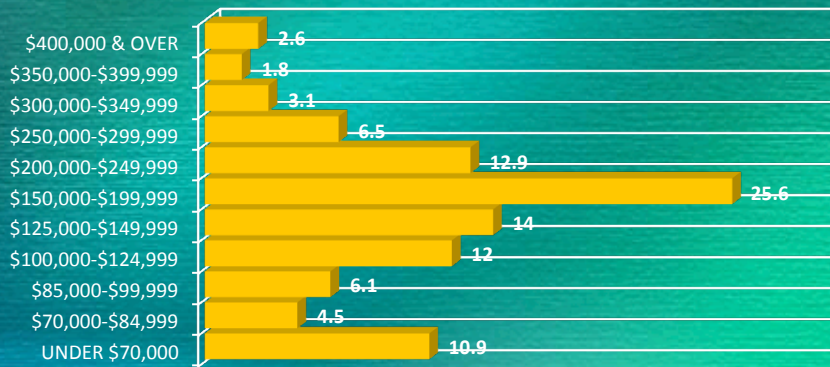


2010

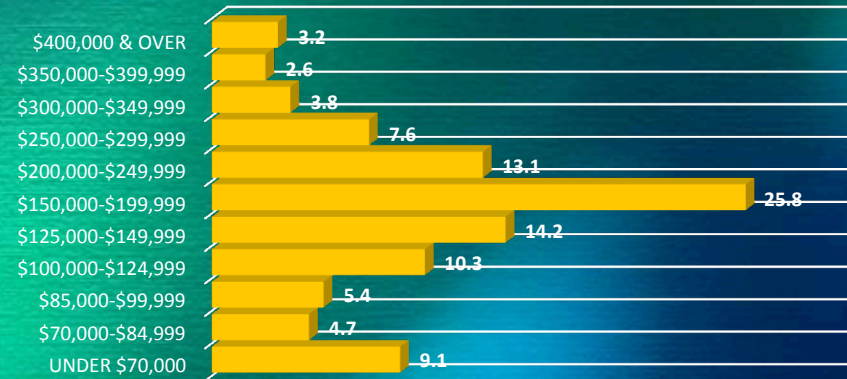


PERCENTAGE OF ALL RESIDENTIAL SOLD PROPERTIES BY PRICE RANGE

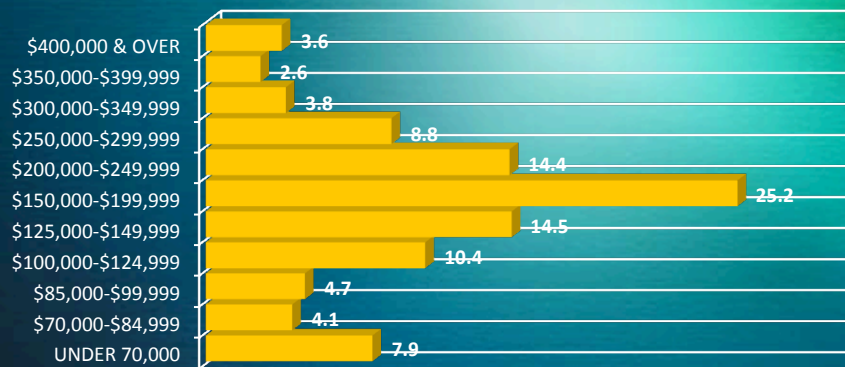
2011



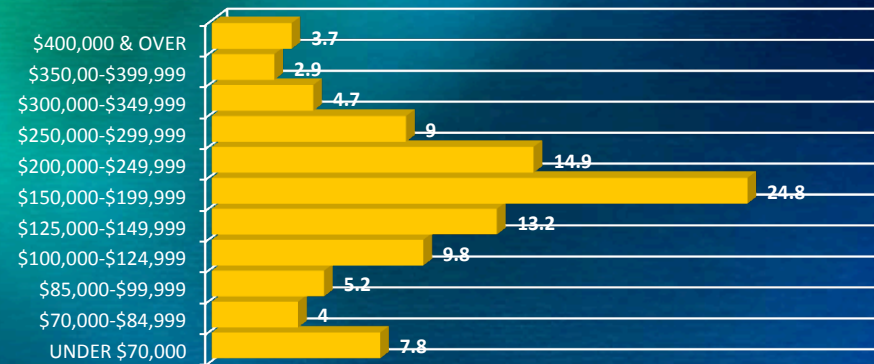
2012



2013

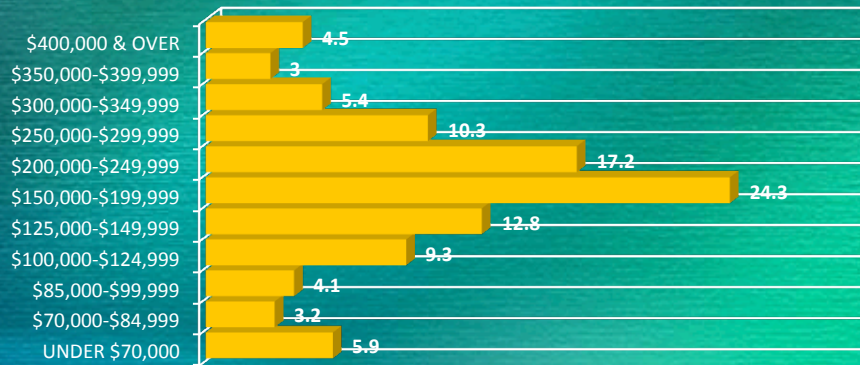


2014

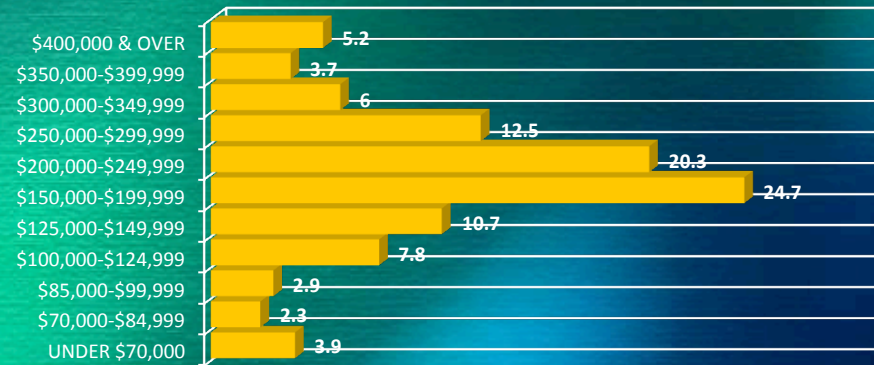


PERCENTAGE OF ALL RESIDENTIAL SOLD PROPERTIES BY PRICE RANGE

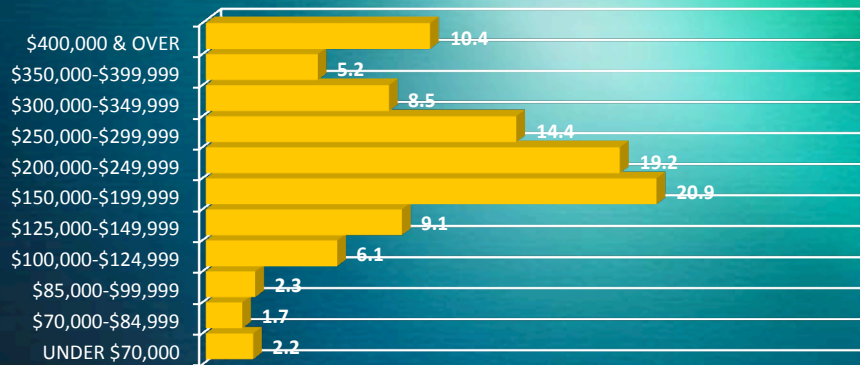
2015



2016



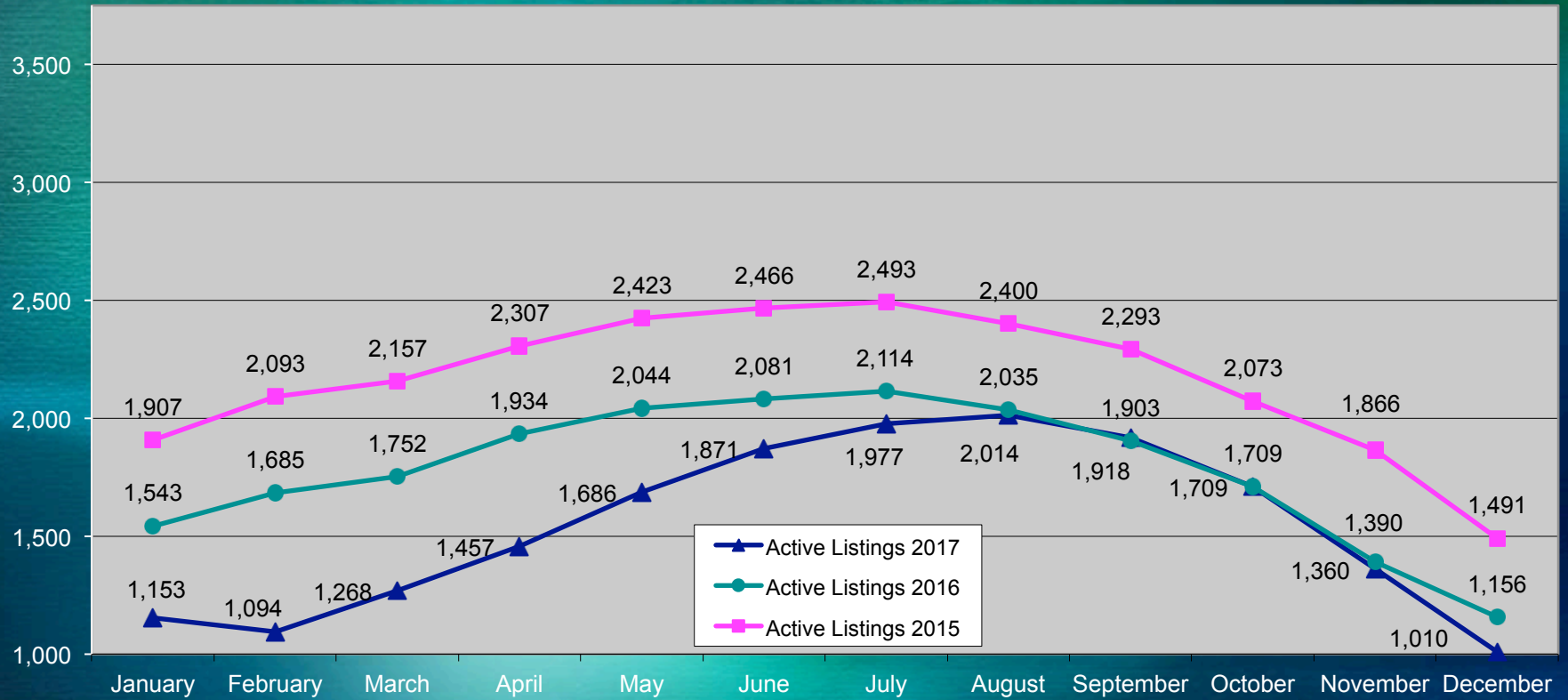
2017



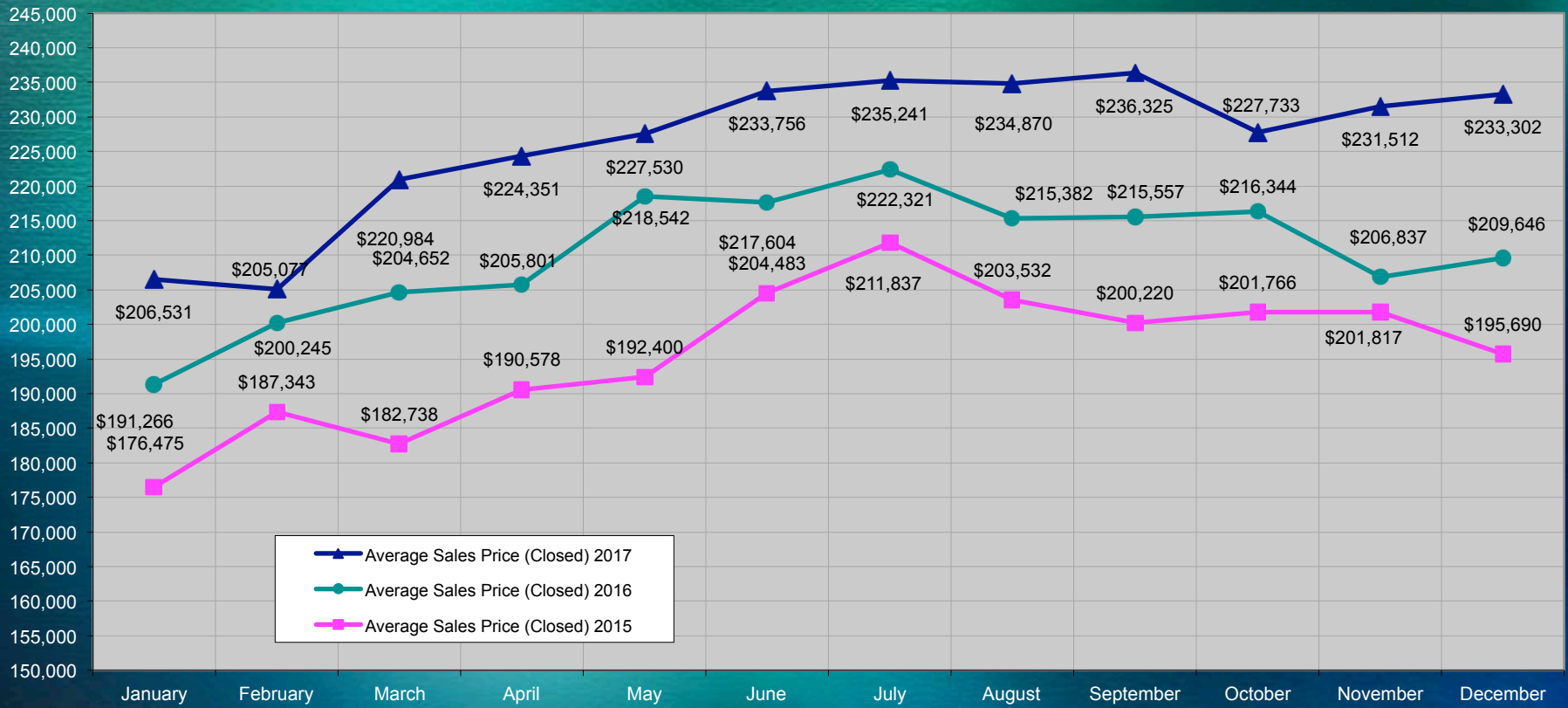
NEW CONSTRUCTION SALES IN SPOKANE COUNTY

YEAR	SALES	AVERAGE PRICE	MEDIAN PRICE
ALL AREAS			
2017	790	328,839	308,667
2016	850	290,399	267,357
2015	715	283,774	260,527
2014	652	\$273,372	254,199
2013	692	258,414	237,603
2012	540	245,691	219,594
2011	498	228,572	204,930
2010	554	231,974	206,392
2009	568	262,460	219,925
2008	805	286,677	248,944

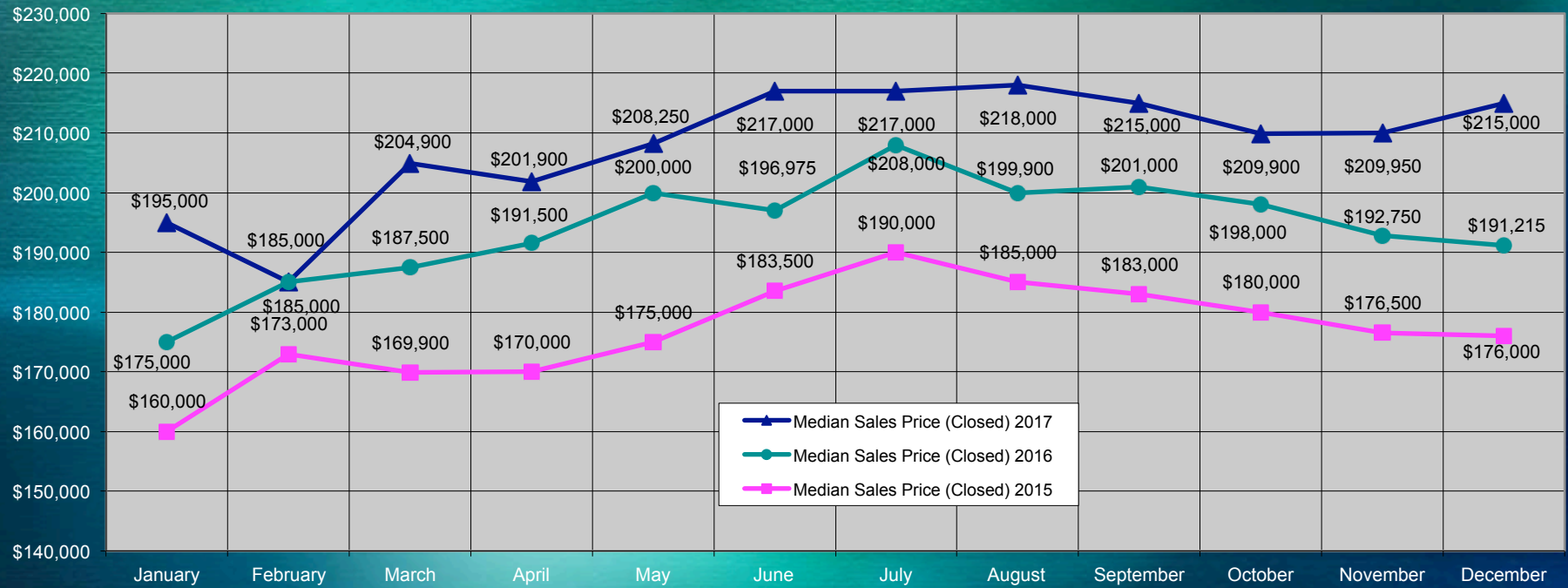
Active Listings



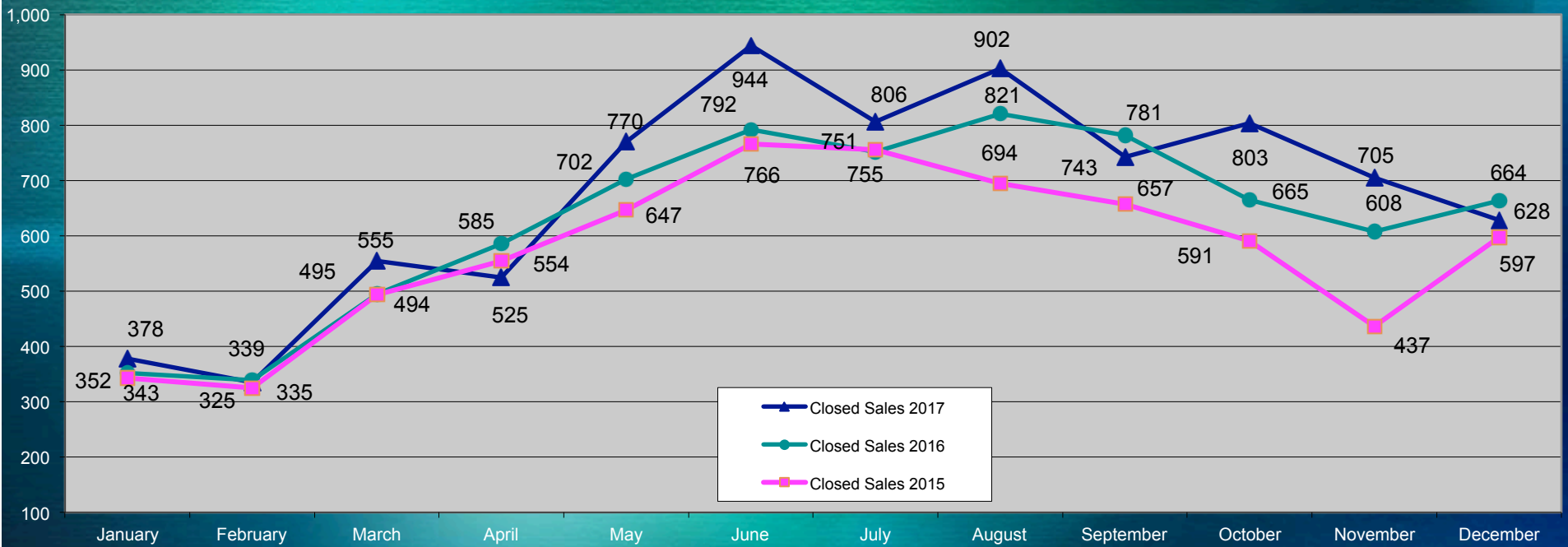
Average Sales Price



Median Sales Price



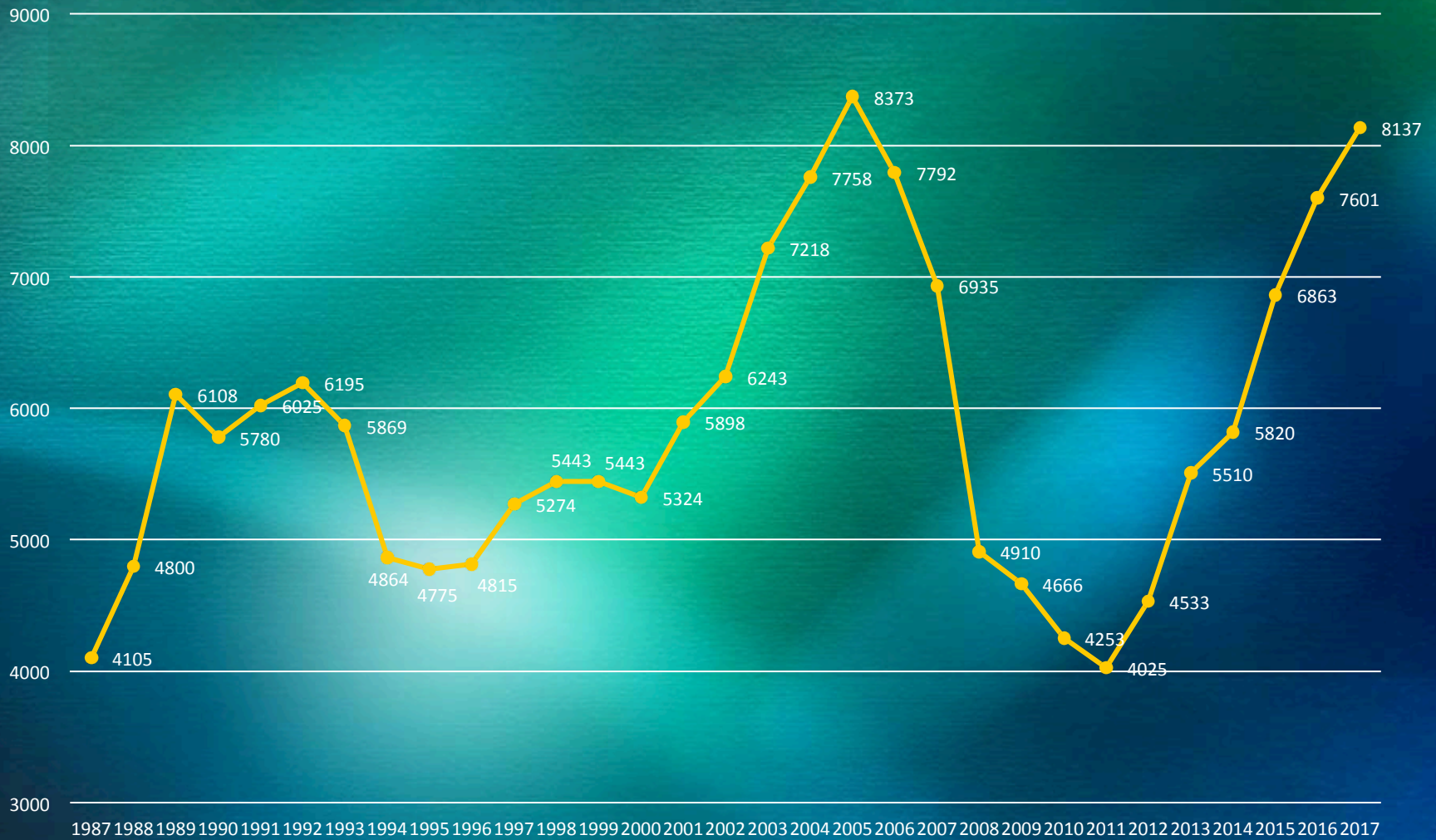
Closed Sales

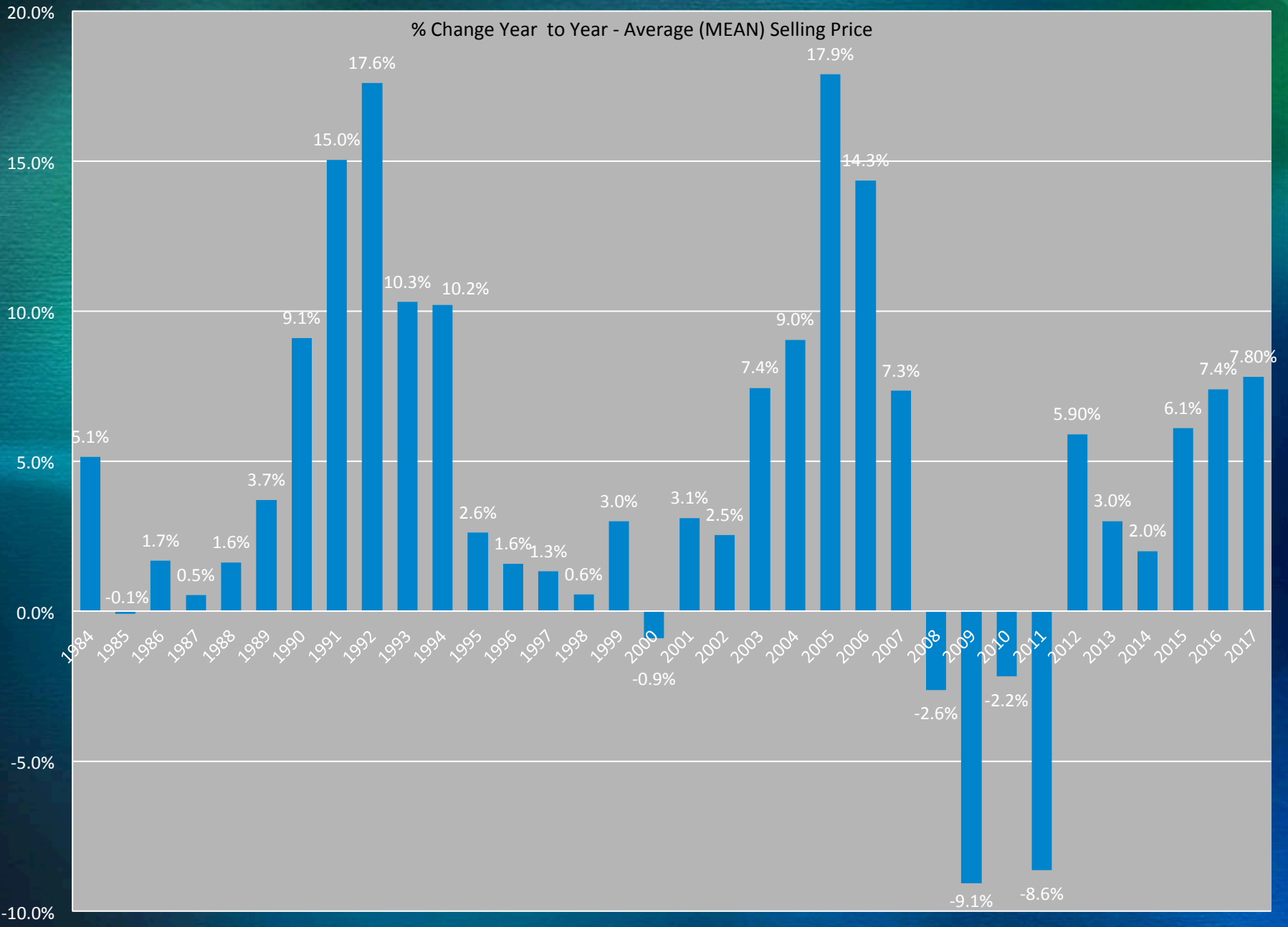


% of REO Sales - Annually

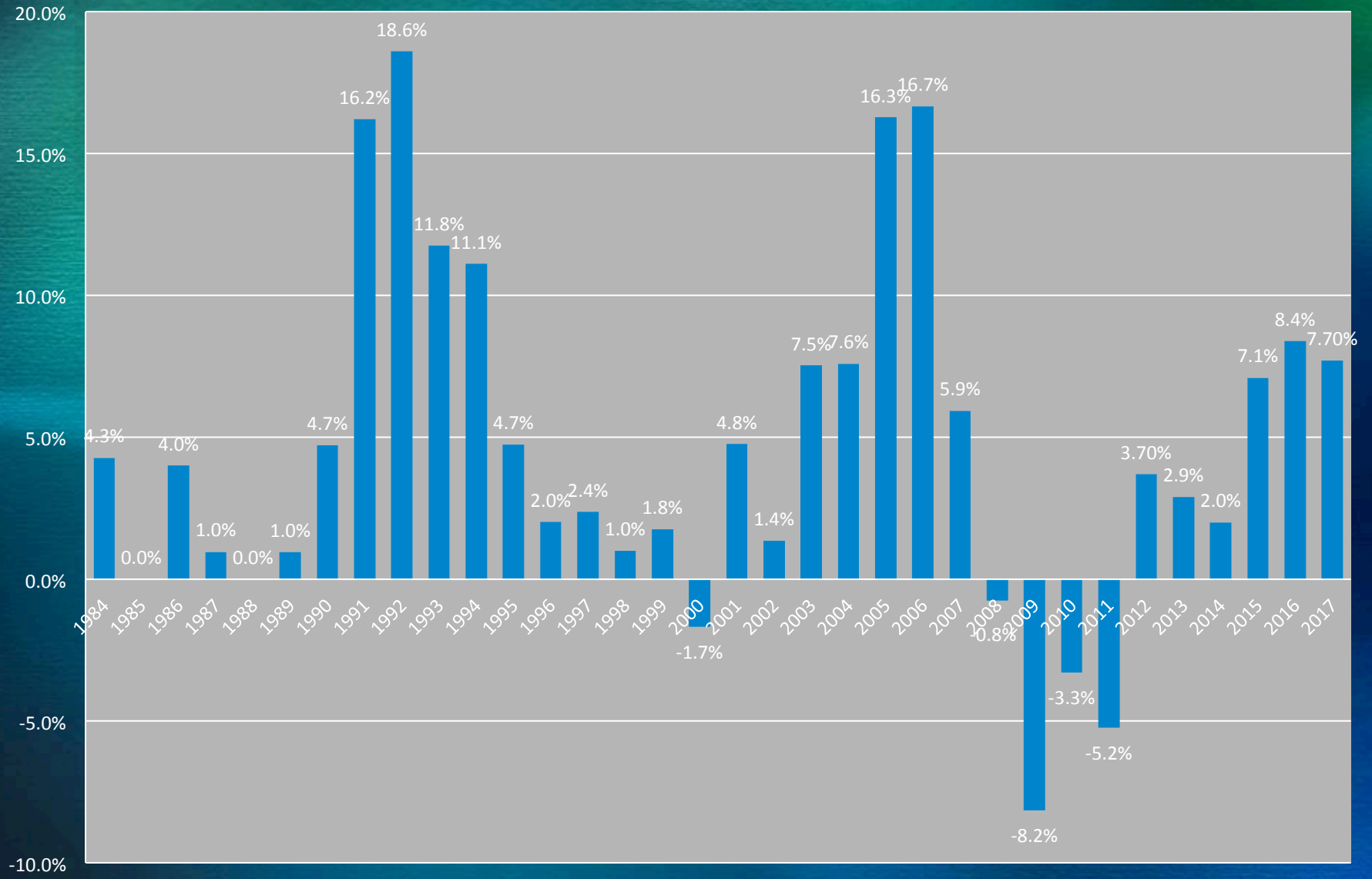


Annual Number of Sales - 1987 - 2017
(Residential Site Built on less than one acre and Condo)





% Change Year to Year - Median Selling Price



Federal Housing Finance Agency

All Transactions HPI – 3rd Quarter 2017

FHFA GSI Benchmark Cities – 2017 3 rd Quarter		% Change in Prices	
		1 Year	5 Year
1.	Seattle/Bellevue/Everett, WA	14.15	68.87
2.	Tacoma/Lakewood, WA	12.69	52.59
3.	Boise, ID	12.38	65.50
4.	Salt Lake City, UT	10.58	45.66
5.	Colorado Springs, CO	10.22	35.82
6.	Portland/Vancouver, Hillsboro, OR	9.80	64.22
7.	Spokane/Spokane Valley, WA	9.71	30.38
8.	Reno, NV	9.56	94.74
9.	Tucson, AZ	8.70	33.39
10.	Raleigh, NC	7.41	29.57
11.	Madison, WI	7.12	21.43
12.	Albuquerque, NM	5.21	14.42

FHFA Washington – 2017 3rd Quarter		% Change in Prices	
		1 Year	5 Year
1.	Seattle/Bellevue/Everett, WA	14.15	68.87
2.	Tacoma/Lakewood, WA	12.69	52.59
3.	Bellingham, WA	12.68	38.83
4.	Longview, WA	12.59	41.54
5.	Mount Vernon/Anacortes, WA	11.07	42.33
6.	Olympia/Tumwater	10.39	33.61
7.	Bremerton/Silverdale, WA	10.23	42.92
8.	Kennewick/Pasco/Richland, WA	9.99	28.00
9.	Wenatchee, WA	9.86	37.92
10.	Portland/Vancouver/Hillsboro, OR/WA	9.80	64.22
11.	Spokane/Spokane Valley, WA	9.71	30.38
12.	Yakima, WA	9.49	22.46
13.	Walla Walla, WA	5.85	25.83
14.	Lewiston, ID/Clarkston, WA	4.48	21.69

FHFA Washington – 2017 3 rd Quarter <i>(continued)</i>		% Change in Prices	
		1 Year	5 Year
	OTHER		
	Coeur d'Alene, ID	13.57	53.05
	Missoula, MT	6.95	24.74

Thank you!